

Unanet ERP Software Simplifies the Entire Project Lifecycle

GROWING GOVCON CHALLENGES REQUIRE PROJECT-BASED SOLUTIONS

It's both more exciting and more complicated than ever to be a government contractor. Between winning contracts, managing subcontractors, meeting compliance requirements and staying on top of revenue and lease financial changes, it's becoming increasingly difficult to navigate both internal and external pressures.

Government contractors require solutions that will drive productivity and business value, yet so many store their data and resources across several disparate tools like spreadsheets and other legacy systems. Spreadsheets have the benefit of familiarity and the ability to store a lot of surface-level data, but as the contractor grows, so too does the number of spreadsheets. Before long, these once-helpful tools create an unmanageable mess.

Government contractors need real-time reporting and visibility into their resources, projects and cashflow—and spreadsheet chaos cannot deliver. An integrated, flexible, secure, compliance-oriented and project-based ERP is the key to managing projects, people, and financials in a single comprehensive solution.

TODAY'S BIGGEST GOVCON CHALLENGES

- Cost of Compliance
- Technological Abilities/ Disruptors
- Small Business Size Limits/Inflation
- Commerciality
- EBITDA
- M&A Activity
- Revenue and Lease Financial Changes
- Joint Ventures/Mentor Protégé & Teaming
- Visibility and Control

More than

30% of GovCon leaders expect to complete a merger or acquisition, driving greater need for consolidated accounting and project management tools.

Source: 2020 GAUGE REPORT Industry Roadmap of Benchmarks and Trends for Government Contractors. Unanet and CohnReznick. August 2020.

POWER YOUR GOVCON ORGANIZATION

- Implement an ERP built for compliance-minded GovCons
- Access powerful business analytics, dashboards, and reports
- Manage the project lifecycle from bid to bill to book
- Comply with DCAA timekeeping and expense tracking guidelines
- Plan ahead with powerful forecasting for direct and indirect projects
- Calculate indirect cost rates on-demand and set up unlimited cost pools
- Optimize resources—availability, skills, and budget
- Improve visibility into the project—budget, forecast, and financials
- Gain real-time insight into metrics that matter
- Support Time & Material, Fixed Price, and Cost Plus contracts
- Utilize full purchasing functionality designed for professional services organizations
- Maximize revenue with utilization and revenue forecasts
- Interact dynamically with your data with business intelligence tools and dashboards
- Simplify the Subcontractor management process from onboarding to invoicing, strengthening the relationship between Prime and Subcontractors

IMPROVE PROJECT DELIVERY

- Optimize resource utilization and capacity planning by project, customer, department, and people
- Automate business rules and improve accuracy, increase the speed and reduce the cost of time and expense reporting
- Improve management decision and productivity through integrating project management, resource planning, purchasing, subcontractor management, time & expense tracking, billing, invoicing and revenue recognition, and accounting
- Rapidly deploy an easy-to-use but powerful web-based system which can support the different roles across your distributed organization for the entire bid-to-bill-to-book project lifecycle
- Access status and performance data anywhere, anytime
- Integrate accurate real-time data capture with existing accounting and ERP systems
- Know exactly where your projects stand with analytics and KPIs

COMPLIANCE WITH FEDERAL GOVERNMENT REGULATIONS

Over twenty years of DCAA-compliant implementation and product development experience, spanning 300,000 users and over 2,000 customers. Unanet features supporting DCAA requirements include:

ACCESS

- Users access only their individual timesheets and/or expense reports
- Users limited to authorized projects/activities/tasks
- Approvers restricted from editing user's timesheet/expense reports
- Password security features

WORKFLOW

- Changes to "saved" time captured in audit trail
- Automated approval workflow event process
- Automated timesheet/expense approval audit trail
- User initiated adjustments and approval
- Post submittal and approval review
- Automatic reminder notices

CONTROL

- Time may not be reported in advance
- Comments to describe and substantiate time and/or expenses
- Delinquent time (daily time entry required) report
- Timesheet status report
- Validations to ensure accurate changes
- Weekly overlap time period

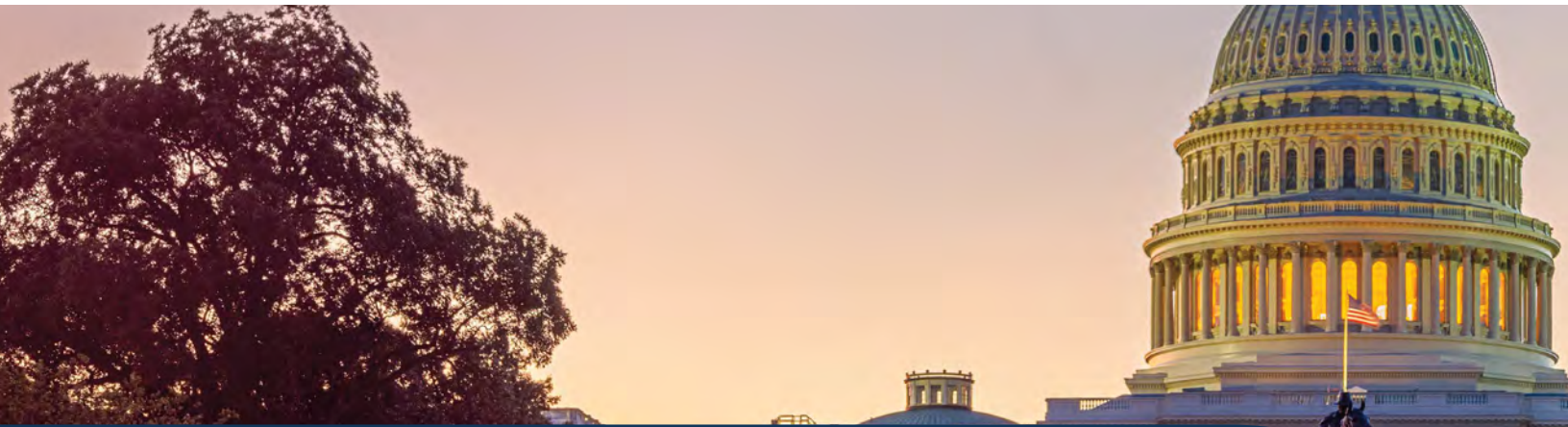
CONTRACT SUPPORT

- Pay codes
- General and Project Labor Categories
- Total Time Accounting (Adjusted Cost Rate)
- Assignment reports
- Project performance report
- Project status report
- Teamwork notes collaboration



COMPLIANCE WITH FEDERAL GOVERNMENT REGULATIONS (CONTINUED)

- Real-time project reporting, including calculation of direct and indirect project costs by cost element with calculation of revenue, fee, average labor rate etc. Unanet supports an unlimited number of cost elements and cost structures, and calculation of burdens based on target, provisional, and actual rates.
- Purchasing integrates directly with timekeeping, expense, financials, and billing, saving time and money and increasing accuracy.
- Master and Project Labor Category rates can have effective dates, with escalation to reflect pricing or schedule changes.
- Fully automated per diem support based upon location, and meals and incidentals. This ensures expense reporting is quick, accurate, and easy for the end users and approvers.
- Unanet offers a consistent interface for project managers—no need for additional costly software—and a single database for their project schedule and cost data, enabling accurate, real-time reporting.
- On-demand indirect cost rate calculations from GL, with drill-down inquiry on rate calculations.



Where Information Means Insight

Unanet is a leading provider of ERP and CRM solutions purpose-built for Government Contractors, AEC, and Professional Services. More than 3,100 project-driven organizations depend on Unanet to turn their information into actionable insights, drive better decision-making, and accelerate business growth. All backed by a people-centered team invested in the success of your projects, people, and financials.



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