

# Deltek Costpoint Contract Management

## Integrated, centralized contract management for the modern contractor

Effective contract management is one of the key fundamentals to running a successful government contracting business. It is imperative to establish effective contracts processes to manage, track and deliver on your contractual obligations. If not managed properly, your business can become vulnerable to potential penalties and fines due to failure in legal compliance, or struggle with higher operational costs as a result of inefficient contract processes.

Contract Managers are often challenged to locate contract information in both the pre-award and post-award process. Contract information is usually stored on shared drives, physical paper in filing cabinets, spreadsheets or in a document management application making it more time consuming to quickly locate important contract details. This slows down the process of responding to data calls from contract officers, providing contract status updates within

their company, communicating with subcontractors and other vendors and makes the process of identifying binding FAR/DFARS clauses on contracts very challenging.

To help Contract Managers organize contracts in a single place, have more accurate records of FAR/DFARS clauses and help track other compliance issues like Organizational Conflicts of Interest (OCI), Costpoint offers an integrated Contract Management solution that supports managing all of your contract data from opportunity identification to contract closeout. Unlike other contract management solutions, Costpoint Contract Management is the only solution designed for government contractors that can digitally transform the entire contract management process with a single solution that connects business development to finance in order to reduce operational costs, improve communication and negotiate better contracts.

The screenshot displays the Deltek Costpoint software interface for contract management. The top navigation bar includes 'FILE', 'LINE', 'OPTIONS', 'PROCESS', and 'HELP'. The breadcrumb trail shows: 'Browse Applications > Projects > Contract Management Controls > Contracts > Manage Contracts'. The main content area is titled 'Identification' and contains the following fields:

- Contract ID: CNTR-000000000000008
- Main Opportunity ID: OPP-000000000000001
- Prime Contract No: HHNSN847351200567W
- Name: HHS IT Ops & Maint Srvs
- Name: CIO-SP3-TO1-HHS IT O&M
- Name: NITAAC CIO-SP3
- Record Status: Active
- Costpoint Opportunity:

Below the identification fields are several tabs: 'General', 'Classification', 'Contract Info', 'Team', 'Customers/Contacts', 'Dates', 'Modifications', 'Supplier/Vendor Rating', and 'Contract Close Out'. The 'Basic Info' section includes:

- Prime Contractor: [Field]
- Master Contract No: HHNSN847351200567W
- Subcontract:
- Subcontract No: [Field]
- Purchase Order No: [Field]
- Contract Vehicle: CIOSP3
- Task Order No: HHSP233201700137W
- Primary Work Location: 200 Independence Ave SW, Washington DC 20201
- Contract Status: AWARDED
- Contract Type: TM (Time & Materials)
- Project Type: GOVERNMENT
- Date Last Modified: 01/22/2018
- Secondary Project Types:
  - BPA
  - CPFF
  - FFP
  - IDIQ
  - CPAF
  - CR
  - FFI
  - TM
  - CPIF
  - CS
  - FPLOE
  - Other

The 'Contact Info' section lists:

- Project Manager: 1019 | Sexton, Tina
- Billing Analyst: 1010 | Williams, Ted
- Primary Agency: [Field]
- Subcontract Administrator: 1016 | Page, Amy
- Contract Administrator: 1015 | Long, William
- Acquisition Agency: [Field]
- Cognizant DCAA Office: [Field]
- Address: 8725 John J Kingman Rd, Ft Belvoir VA 22060

*Track and record financial and non-financial contract information in a single location.*

## Key Features:

- Automatically initiate projects from contract or opportunity records
- Single, integrated solution
- Integration with GovWin IQ
- Manage opportunities and track bid and proposal costs
- FAR/DFARS clause management
- Record Organizational Conflicts of Interest (OCI)
- Record and manage contract modifications
- Flow information down from prime contracts to subcontracts
- Assess and rate vendor performance
- Easily store and retrieve contract documents from within Costpoint
- Contract close out checklist
- Produce Contract Briefs or Limitation of Costs documents

## Digitally transform your entire contract management process with Costpoint



### Search

Find the best opportunities for you with GovWin IQ



### Pursue

Automatically create opportunities in Costpoint from GovWin IQ



### Capture

After winning, create contracts



### Initiate

Projects can be initiated from either opportunities or contracts



### Invoice

Project teams can start delivering while finance recognizes revenue

To learn more, visit: [deltek.com/contract-management](https://deltek.com/contract-management) »

## Deltek.

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