

Deltek Enterprise GovCon Essentials Plus

Improving Compliance, Efficiency, and Profits

Highlights:

- Web based
- Designed for project based firms
- Full life cycle and fully Integrated
- Easy to deploy and maintain
- Secure, reliable, and high ROI

Deltek Enterprise applications are the industry-leading software products for government contractors, non-profits, and other project-driven firms. Companies use this software to manage their projects and accounting, to improve their efficiency and profits, and to meet the strict compliance and audit requirements of their customers as well as government auditors such as the DCAA.

Designed for Project Based Businesses

Unlike other accounting and financial management systems, Deltek Enterprise applications were designed, from the start, to address the unique financial, regulatory, and operational needs of project based firms. Time, materials, overhead, and other expenses in Deltek Enterprise applications are tracked by project, organization, and account.

Auditable, From Start to Finish

The Deltek Enterprise invoices and financial statements are completely auditable, from the summary level all the way down to the individual transactions. Everything is accounted for correctly, the first time around. The system was designed with project based accounting rules, such as FAR, DFARS, CAS, and MMAS in mind. Built in reports streamline the DCAA and DCMA audit process.

Improving Efficiency and Compliance

Deltek Enterprise applications automatically apply project specific invoicing, accounting, and procurement rules to each transaction, based on its associated project. Customers can then produce, in a matter of minutes, the invoices, project status reports, procurement requests, and consolidated financial statements that it would take weeks or months to produce using other ERPs.

Projects & Accounting	Multi Company
Payroll	Multi-Currency
Procurement	Enterprise Reporting
Time and Expense	Kona
HR	Employee Self Service
Fixed Assets	Content Management Integration
Seller	

Mobile. Web Based. Easy to Use

Deltek Enterprise applications are intuitive, well organized, and web based. Screens can be accessed and updated using internet browsers or mobile phones. Deltek Enterprise applications are easy to use with Microsoft Exchange, SharePoint, and Excel.

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Business Benefits

Project based businesses can use Deltek Enterprise applications straight “out of the box”, without months and months of customization. Organizations leverage the best accounting, financial management, project management, time, expense, and human capital management systems in one integrated product suite. Business users benefit because the integrated product offerings enable them to:

- Understand project status and profitability
- Invoice and account for all time and materials quickly and correctly
- Manage time, expenses, and benefits in less time and with less paperwork
- Use past performance and actual costs to build new proposals
- Comply with FAR, CAS, DFARS, and MMAS
- Collaborate with customers, partners, vendors, and colleagues
- Invoice electronically via WAWF / ACRN

I.T. Benefits

I.T. professionals like Deltek Enterprise applications because they are exceedingly easy to deploy and maintain. With a web browser or a mobile device, end users have access to highly sophisticated, custom designed applications which meet their needs right out of the box.

SaaS Delivery Model

Deltek Enterprise applications can be delivered through the Deltek Cloud. This enables customers to eliminate expensive hardware purchases, and to free I.T. resources from upgrade cycles.

Deltek is the leading global provider of enterprise software and information solutions for professional services firms and government contractors. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. 16,000 organizations and 2 million users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, optimize resources, streamline operations, and deliver more profitable projects. Deltek – Know more. Do more.® deltek.com

With the SaaS delivery option, I.T. can:

- Provide a full suite of products for a single product price
- Provide the latest and greatest features, without spending hours on upgrades
- Eliminate expensive hardware purchases
- Improve security and reliability
- Reduce vulnerability to theft & power outage
- Improve scalability and flexibility
- Free up resources that can be leveraged on other important projects

Customer Results

With Deltek Enterprise applications, organizations are shortening their invoicing cycles, improving their days sales outstanding, and meeting customer, stakeholder, and audit expectations more effectively than ever before. Employees save time, while managers gain visibility into project statuses, milestones, and deliverables, and executives improve profitability, efficiency, and customer satisfaction.

As a result of using our applications, customers have seen significant improvements, including:

- Revenue increases – average from 9-20%
- Profit increases – average 10-25%
- DSO reductions – average by 10-12 days
- Improved win rates – average 17-52%
- Improved resource utilization
- Greater compliance, including the ability to pass audits